

Purchasing Department
Madison County Board of Supervisors
146 West Center Street
Canton, Mississippi 39046

601-855-5503
hardy@madison-co.com

6 December 2013

District 1 Supervisor John Bell Crosby
District 2 Supervisor Ronny Lott
District 3 Supervisor Gerald Steen
District 4 Supervisor Karl Banks
District 5 Supervisor Paul Griffin

Subject: Void prior award of lease-purchase financing for Avaya telephone upgrade and award new lease-purchase financing

Gentlemen:

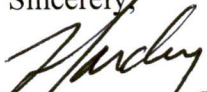
On May 6, 2013, the board awarded lease-purchase financing for the county's Avaya telephone upgrade to Trustmark at a rate of 1.57 percent. Due to the seven-month gap between awarding of the financing and completion and correct billing for the project, Trustmark will no longer honor that interest rate (see attached).

I solicited new lease-purchase financing quotes this week on the \$206,680.09 final cost of the telephone system upgrade. The low quote was again submitted by Trustmark at a rate of 1.89 percent for 60 months (see attached).

I recommend that the board take the following action:

1. Void the May 6, 2013, award of lease-purchase financing to Trustmark
2. Award the lease-purchase financing for the Avaya telephone upgrade purchased from Carousel Industries to Trustmark at a rate of 1.89 percent for 60 months.
3. Authorize the board attorney to prepare the required attorney's opinion
4. Authorize the board president to execute the required lease-purchase documents.

Sincerely,



Hardy Crunk
Purchasing Clerk

Hardy Crunk

From: Sam Smith-Vaniz <SSmith-Vaniz@trustmark.com>
Sent: Tuesday, December 03, 2013 1:38 PM
To: hardy@madison-co.com
Subject: Fw: Madison County Lease-Purchase Quote Request
Attachments: CP1 20130407.pdf

Hardy since it has been 8 months since our original bid the rates have gone up and you will need to ask for new bids on this note. I had them figure it up and for us to have the same spread that we had back in March the new rate would have to be 2.03%

Sam P. Smith-Vaniz
Trustmark Bank
P.O.Box 409
Canton, Ms. 39046
Ph. 601-859-0201
Cell 601-955-9932
Fax 601-859-4746
ssmith-vaniz@trustmark.com

*Bid approved
May 6, 2013
mc*

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From: Sam Smith-Vaniz/CANTON/TMK
To: "Hardy Crunk" <hardy@madison-co.com>@TMKINET
Date: 04/09/2013 09:43 AM
Subject: Re: Madison County Lease-Purchase Quote Request

Hardy our bid on the 60 month lease purchase for \$209,223.07 will be 1.57% based on a bank qualified tax exempt rate. We will need an attorneys opinion stating that this debt qualifies for the **bank qualifies tax exempt rate**.

Sam P. Smith-Vaniz
Trustmark Bank
P.O.Box 409
Canton, Ms. 39046
Ph. 601-859-0201
Cell 601-955-9932
Fax 601-859-4746
ssmith-vaniz@trustmark.com

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Hardy Crunk

From: Sam Smith-Vaniz <SSmith-Vaniz@trustmark.com>
Sent: Friday, December 06, 2013 2:04 PM
To: hardy@madison-co.com
Subject: RE: Madison County Lease-Purchase Financing Quote Request

Hardy Trustmarks bid on the rate for the lease purchase financing on the county's new phone system will be 1.89% based a bank qualified tax exempted rate. The loan amount will be \$206,680.09 amortized over 60 months with monthly payments of approximately \$3,612.70. Our rate will be good for 30 days from this date. We will need an attorney's opinion that this qualifies for the bank qualified tax exempt rate.

Sam P. Smith-Vaniz
Trustmark Bank
P.O.Box 409
Canton, Ms. 39046
Ph. 601-859-0201
Cell 601-955-9932
Fax 601-859-4746
ssmith-vaniz@trustmark.com

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Hardy Crunk

From: Elijah McSwain <emcswain@bxsef.com>
Sent: Friday, December 06, 2013 9:53 AM
To: Hardy Crunk
Subject: Fwd: Madison County Quote
Attachments: [Untitled].pdf

Hey, how are you doing? My name is Elijah McSwain with BancorpSouth Equipment Finance located in Hattiesburg, MS. I am emailing on behalf of Mr. Bob Lee in regards to a quote that you are in need of for Madison County. Please find enclosed within this email an attachment of the documentation that you need in reference to the quote. Thank you for your attention in this matter.

Respectfully,

--

Elijah McSwain
Municipal Specialist
P.O. Box 15097
12 Thompson Park
Hattiesburg, MS 39404-5097
Phone: 601-544-3252
Direct: 601-554-4524
Fax: 601-545-1830
Email: emcswain@bxsef.com



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12/6/2013

Sent via: hardy@madison-co.com

Madison County
146 West Center Street
Canton, MS 39406

It is a pleasure to submit for your consideration the following proposal to provide lease-purchase financing based on the terms and conditions set forth below:

1. Lessor: BancorpSouth Equipment Finance, a division of BancorpSouth Bank
2. Lessee: Madison County
3. Equipment Description: Avaya phone system
4. Equipment Cost: \$206,680.09
5. Lease Term: 5 Years
6. Lease Payments: (These are approximate payment amounts. The actual payment will be determined at funding date.)
60 monthly payments of \$3,637.12
Payments in arrears
7. Lease Rate: **2.16%**
8. Funding Date: This proposal is contingent upon the equipment being delivered and the lease funded prior to 2/28/2014. If the equipment is not delivered and the lease funded prior to 2/28/2014, this proposal is null and void. Any extension of the funding date must be in writing.
9. Purchase Option: Title is passed to Lessee at lease expiration for no further consideration.

10. Non-appropriation/Termination: The lease provides that Lessee is to make reasonable efforts to obtain funds to satisfy the obligation in each fiscal year. However, the lease may be terminated without penalty in the event of non-appropriation. In such event, the Lessee agrees to provide an attorney's opinion confirming the events of non-appropriation and Lessee's exercise of diligence to obtain funds.

11. Bank Qualification: This lease-purchase financing shall be designated as a bank qualified tax-exempt transaction as per the 1986 Federal Tax Bill. **This means that the Lessee's governing body will pass a resolution stating that it does not anticipate issuing more than \$10 million in General Obligation debt or other debt falling under the Tax Bill's definition of qualifying debt during the calendar year that the lease is funded.**

12. Tax Status: This proposal is subject to the Lessee being qualified as a governmental entity or "political subdivision" within the meaning of Section 103(a) of the Internal Revenue Code of 1954 as amended, within the meaning of said Section. Lessee agrees to cooperate with Lessor in providing evidence as deemed necessary or desirable by Lessor to substantiate such tax status.

13. Net Lease: This will be a net lease transaction whereby maintenance, insurance, taxes (if applicable), compliance with laws and similar expenses shall be borne by Lessee.

14. Financial Statements: Complete and current financial statements must be submitted to Lessor for review and approval of Lessee creditworthiness.

15. Lease Documentation: This equipment lease-purchase package is subject to the mutual acceptance of lease-purchase documentation within a reasonable time period, otherwise payments will be subject to market change.

If the foregoing is acceptable, please so indicate by signing this letter in the space provided below and returning it to BancorpSouth Equipment Finance. **The proposal is subject to approval by BancorpSouth Equipment Finance's Credit Committee and to mutually acceptable terms, conditions and documentation.**

This proposal expires as of the close of business on 1/15/2014. Extensions must be approved by the undersigned.

Any concerns or questions should be directed to Bob Lee at 1-800-222-1610.

Bob Lee
Municipal Finance Manager



ACKNOWLEDGMENT AND ACCEPTANCE

By: _____
Title

Date: _____

Hardy Crunk

From: King, Jonathan <Jonathan.King@hancockbank.com>
Sent: Friday, December 06, 2013 8:50 AM
To: Hardy Crunk
Subject: RE: Madison County Lease-Purchase Financing Quote Request

Hardy,

We are going to have to pass on this one. This is not our preferable collateral. I'm sure Bancorp or Trustmark will get you a good rate. Sorry we couldn't help you, but please keep me in the loop on future bids. Thanks,

Jonathan King
Municipal Leasing Representative
Assistant Vice President
Hancock Bank
P.O. Box 4019
Gulfport, MS. 39502
Phone#228-563-5709 (ext. 85709)
Cell #228-236-6907
Fax #228-563-5721

From: Hardy Crunk [<mailto:hardy@madison-co.com>]
Sent: Tuesday, December 03, 2013 3:30 PM
To: King, Jonathan
Subject: RE: Madison County Lease-Purchase Financing Quote Request

See attached invoice.
Hardy

From: King, Jonathan [<mailto:Jonathan.King@hancockbank.com>]
Sent: Tuesday, December 03, 2013 3:25 PM
To: Hardy Crunk
Subject: RE: Madison County Lease-Purchase Financing Quote Request

Hardy,
You got a break down on cost (training, installation, maintenance, etc)? Thanks,

Jonathan King
Municipal Leasing Representative
Assistant Vice President
Hancock Bank
P.O. Box 4019
Gulfport, MS. 39502
Phone#228-563-5709 (ext. 85709)
Cell #228-236-6907
Fax #228-563-5721

From: Hardy Crunk [<mailto:hardy@madison-co.com>]
Sent: Tuesday, December 03, 2013 2:19 PM
To: 'Sam Smith-Vaniz'; King, Jonathan; blee@bxsequipmentfinance.com; blee@bxsef.com
Subject: Madison County Lease-Purchase Financing Quote Request

Hardy Crunk

From: Fuller, Barry T <BFuller@carouselindustries.com>
Sent: Friday, November 22, 2013 2:22 PM
To: hardy@madison-co.com
Cc: Ellis, Jean Elaine
Subject: Madision County P O 130357
Attachments: Madison County Board of Supervisors LAL1030132CR - 206,680.09.pdf

Hardy

I have attached invoice LAL1030132CR consolidated invoice for this purchase order. We had billed freight but I took it off the attached revised invoice. The purchase order is for \$209,223.07 there were some items returned for \$2,542.98. Total we billed against the purchase order is \$206,680.09. Please call me with any questions. 800-401-0760 x1231

Thanks

Barry Fuller - Collections Specialist
659 South County Trail, Exeter, RI 02822
Phone: 800-401-0760 X 1231
Fax: 401-667-5490
bfuller@carouselindustries.com - www.carouselindustries.com

REMIT PAYMENT TO: PO Box 842084, Boston MA 02284



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Invoice

Carousel Industries of North America, Inc.

Number: **LAL1030132CR**

PO Box 842084
 Boston, MA 02284-2084
 Phone: (800) 401-0760

Date: 10/30/2013

Bill To:

Madison County Board of Supervisors
 Attn: Accounts Payable
 PO Box 608
 Canton, MS 39046

Ship To:

Madison County Board of Supervisors
 Attn: Duane Thompson
 146 West Center St, Canton, MS 39046
 128 West North St, Canton, MS 39046

| <u>TP Acct #</u> | <u>MAS #</u> | <u>Internal #'s</u> | <u>PO #</u> | <u>Rep</u> | <u>Terms</u> |
|------------------|----------------|---------------------|---------------------------------------|-------------------|--------------|
| 75845 & 180929 | | See Below | 130357 | Jean Elaine Ellis | Net 30 days |
| <u>Qty</u> | <u>Item ID</u> | <u>Qty</u> | <u>Description</u> | <u>Ea. Price</u> | <u>Total</u> |
| 1 | 185446 | | AVAYA COMMUNICATIONS SOLUTION | | |
| 1.1 | 184244 | 1 | CM S8500 MODEL UPG | | |
| 1.1.1 | 207946 | 1 | AVAYA AURATM R10+TO R5 S8500 MIG LIC | \$ - | \$ - |
| 1.1.2 | 212487 | 1 | CC R5 BASIC UPG RFA RELEASE INDICATOR | \$ - | \$ - |
| 1.1.3 | 225230 | 429 | AVAYA AURATM R5 SE 101-1000LIC UPPCM | \$ - | \$ - |
| 1.1.4 | 231820 | 1 | AVAYA AURATM RFA TO PLDS CONVERSION | \$ - | \$ - |
| 1.1.5 | 259400 | 1 | MEDIA ENCRYPTION R5 & PRIOR | \$ - | \$ - |
| 1.1.6 | 259401 | 1 | MEDIA ENCRYPTION R6+/MBT | \$ - | \$ - |
| 1.1.7 | 263764 | 1 | DL360G7 SERVER CM S/D/MBT/SBC | \$ 5,104.00 | \$ 5,104.00 |
| 1.1.8 | 266528 | 1 | R6 LARGE ENT SIMPLX SOL MIG TRACKING | \$ - | \$ - |
| 1.1.9 | 268683 | 414 | AURA FOUNDATION SUITE R6 UPG SW LIC | \$ 38.60 | \$ 15,980.40 |
| 1.1.10 | 269360 | 1 | FND SUITE R6 MGMT SITE ADMIN LIC /E | \$ - | \$ - |
| 1.1.11 | 269361 | 1 | FND SUITE R6 MGMT NTWK MGMT LIC /E | \$ - | \$ - |
| 1.1.12 | 269363 | 414 | FOUNDATION SUITE R6SM SIPCONN LIC /E | \$ - | \$ - |
| 1.1.13 | 269390 | 414 | FND SUITE UCE R6 ONE-X COMMR6 LIC /E | \$ - | \$ - |
| 1.1.14 | 269405 | 414 | FOUNDATION SUITE R6 PS R6 LIC /E | \$ - | \$ - |
| 1.1.15 | 269420 | 414 | FND SUITE R6 B5800 SURV STNR6 LIC /E | \$ - | \$ - |
| 1.1.16 | 269421 | 414 | FND SUITE R6 B5800 SIP TRNKR6 LIC /E | \$ - | \$ - |
| 1.1.17 | 269422 | 414 | FND SUITE R6 ONE-XC VIDEO R6 LIC /E | \$ - | \$ - |
| 1.1.18 | 270052 | 414 | FOUNDATION SUITE R6 CMM R6 LIC /E | \$ - | \$ - |
| 1.1.19 | 271180 | 414 | FND SUITE FLARE EXP WINR1 CM6 LIC /E | \$ - | \$ - |
| 1.1.20 | 271181 | 414 | FND SUITE 1XC MAC OS R1 LIC /E | \$ - | \$ - |
| 1.1.21 | 272536 | 15 | UPG/UPL CM - MOBILE R6 LIC | \$ 72.14 | \$ 1,082.10 |
| 1.1.22 | 272544 | 5 | MOBILE R6 ASBCE R6.2+ STD 1-500 /E | \$ - | \$ - |
| 1.1.23 | 272549 | 5 | MOBILE R6 ASBCE R6.2+ ADV 1-500 /E | \$ - | \$ - |
| 1.1.24 | 272559 | 15 | MOBILE R6 1X MBL SIP IOS R5 /E | \$ - | \$ - |
| 1.1.25 | 272560 | 15 | MOBILE R6 AES UNIFED DESKTOP R6 /E | \$ - | \$ - |
| 1.1.26 | 272562 | 15 | MOBILE R6 EC500 SM R9 /E | \$ - | \$ - |
| 1.1.27 | 272563 | 15 | MOBILE R6 ONE-X CES R6 /E | \$ - | \$ - |
| 1.1.28 | 272564 | 15 | MOBILE R6 MSG SEAT MAINSTREAM R6 /E | \$ - | \$ - |
| 1.1.29 | 272565 | 15 | MOBILE R6 ONE-XC VIDEO R6 /E | \$ - | \$ - |
| 1.1.30 | 272566 | 15 | MOBILE R6 B5800 SURV STA R6 /E | \$ - | \$ - |
| 1.1.31 | 272567 | 15 | MOBILE R6 B5800 SIP TRNK R6 /E | \$ - | \$ - |
| 1.1.32 | 272571 | 15 | MOBILE R6 SESS MGR SIP CONN R6 /E | \$ - | \$ - |
| 1.1.33 | 272572 | 15 | MOBILE R6 PRESENCE SERVICES R6 /E | \$ - | \$ - |
| 1.1.34 | 272574 | 15 | MOBILE R6 CMM R6 /E | \$ - | \$ - |
| 1.1.35 | 272579 | 15 | MOBILE R6 FLARE EXP IPAD R1 /E | \$ - | \$ - |

| | | | | | | | |
|--------|--------------|-----|--|----|----------|----|----------|
| 1.1.36 | 272580 | 15 | MOBILE R6 FLARE EXP WIN R1CM6 /E | \$ | - | \$ | - |
| 1.1.37 | 272581 | 15 | MOBILE R6 1XC MAC OS R1 /E | \$ | - | \$ | - |
| 1.1.38 | 272582 | 15 | MOBILE R6 ONE-X COMM R6 /E | \$ | - | \$ | - |
| 1.1.39 | 272774 | 15 | MOBILE R6 CA DCE ENBL R6 /E | \$ | - | \$ | - |
| 1.1.40 | 272776 | 15 | MOBILE R6 CA OFFCE LYNC R6 /E | \$ | - | \$ | - |
| 1.1.41 | 272780 | 15 | MOBILE R6 ACE API R6 /E | \$ | - | \$ | - |
| 1.1.42 | 272781 | 15 | MOBILE R6 ACE NAMED ROYALTY TRACKING | \$ | - | \$ | - |
| 1.1.43 | 272782 | 1 | FND SUITE R6 ACE BASE LINUX R6 /E | \$ | - | \$ | - |
| 1.1.44 | 272783 | 414 | FND SUITE R6 CA DCE ENBL R6 /E | \$ | - | \$ | - |
| 1.1.45 | 272785 | 414 | FND SUITE R6 CA OFFCE LYNC R6 /E | \$ | - | \$ | - |
| 1.1.46 | 272789 | 414 | FND SUITE R6 ACE NAMED ROYALTY TRACK | \$ | - | \$ | - |
| 1.1.47 | 272790 | 414 | FND SUITE R6 ACE API R6 /E | \$ | - | \$ | - |
| 1.1.48 | 273122 | 1 | SAL STDALN GATEWAY LIC R2 DWNLD | \$ | - | \$ | - |
| 1.1.49 | 405362641 | 1 | PWR CORD USA | \$ | 13.34 | \$ | 13.34 |
| 1.1.50 | 700477094 | 1 | CM MESSAGING R6 MEDIA KIT | \$ | - | \$ | - |
| 1.1.51 | 700500751 | 1 | ADMIN TOOLS R6.0 CD | \$ | 34.50 | \$ | 34.50 |
| 1.1.52 | 700500752 | 1 | NETWORK MGMT TOOLS R6.0 DVD | \$ | - | \$ | - |
| 1.1.53 | 405362641 | 5 | PWR CORD USA | \$ | 13.34 | \$ | 66.70 |
| 1.1.55 | 700406101 | 2 | DS1 LOOPBACK JACK 700A RHS | \$ | 98.60 | \$ | 197.20 |
| 1.1.56 | 700459456 | 2 | G450 MP80 W/POWER SUPPLY NON-GSA | \$ | 4,930.00 | \$ | 9,860.00 |
| 1.1.57 | 700459472 | 2 | 80 CHANNEL DAUGHTERBOARD | \$ | 1,624.00 | \$ | 3,248.00 |
| 1.1.58 | 700459498 | 2 | G450 POWER SUPPLY | \$ | 580.00 | \$ | 1,160.00 |
| 1.1.59 | 700466626 | 1 | MM711 ANLG MEDIA MODULE - NON GSA | \$ | 928.00 | \$ | 928.00 |
| 1.1.60 | 700466634 | 2 | MM710B E1/T1 MEDIA MODULE - NON GSA | \$ | 1,740.00 | \$ | 3,480.00 |
| 1.1.61 | 700466642 | 3 | MM716 ANLG MEDIA MOD 24FXS - NON GSA | \$ | 1,740.00 | \$ | 5,220.00 |
| 1.1.62 | 700476344 | 1 | AVAYA AURATM R5.2.1 NEW SFTW CD | \$ | 58.00 | \$ | 58.00 |
| 1.1.63 | 700501048 | 5 | MM717 24PT DCP MEDIA MODULE NON GSA | \$ | 1,763.20 | \$ | 8,816.00 |
| 1.1.64 | 700501182 | 1 | DL360G7 SPR PWR SUPP 460WAC | \$ | 435.00 | \$ | 435.00 |
| 1.1.65 | 700504624 | 1 | AVAYA AURATM R6.2.1 SFTW DVD | \$ | 29.00 | \$ | 29.00 |
| 1.1.66 | 700504627 | 1 | AVAYA AURATM SYS PLATFORM 6.2.2 CD | \$ | 29.00 | \$ | 29.00 |
| 1.1.67 | 193806 | 1 | UTILITY TRIGGER REM GATEWAY NEW SITE | \$ | 0.01 | \$ | 0.01 |
| 1.1.68 | 272731 | 1 | APS NTWK READINESS ASSESSMENT-VENDOR PRV | \$ | 0.01 | \$ | 0.01 |
| 1.1.69 | 405362641 | 2 | PWR CORD USA | \$ | 13.34 | \$ | 26.68 |
| 1.1.70 | 700406416 | 4 | CABLE ASSY B25A 25FT RHS | \$ | 26.68 | \$ | 106.72 |
| 1.1.71 | 700459456 | 1 | G450 MP80 W/POWER SUPPLY NON-GSA | \$ | 4,930.00 | \$ | 4,930.00 |
| 1.1.72 | 700459498 | 1 | G450 POWER SUPPLY | \$ | 580.00 | \$ | 580.00 |
| 1.1.73 | 700464506 | 1 | USB MODEM USR5637-OEM 56K ROHS 6 | \$ | 172.50 | \$ | 172.50 |
| 1.1.74 | 700466642 | 1 | MM716 ANLG MEDIA MOD 24FXS - NON GSA | \$ | 1,740.00 | \$ | 1,740.00 |
| 1.1.75 | 700501048 | 3 | MM717 24PT DCP MEDIA MODULE NON GSA | \$ | 1,763.20 | \$ | 5,289.60 |
| 1.1.76 | 700289770.00 | 1 | PWR CORD NA 18AWG 10 Amp AC | \$ | 11.52 | \$ | 11.52 |
| 1.1.77 | 700383326.00 | 20 | 96XX RPLCMNT LINE CORD | \$ | 7.04 | \$ | 140.80 |
| 1.1.78 | 700395445.00 | 2 | 120A CSU CABLE 50FT RHS | \$ | 50.46 | \$ | 100.92 |
| 1.1.79 | 700406127.00 | 1 | ANALOG MUSIC ON HOLD INTF RHS | \$ | 73.66 | \$ | 73.66 |
| 1.1.80 | 700434897.00 | 1 | 1151D1 IP PHONE PWR W/CATS5 CBL | \$ | 26.40 | \$ | 26.40 |
| 1.1.82 | 700480593.00 | 17 | IP PHONE 9611G | \$ | 263.90 | \$ | 4,486.30 |
| 1.1.83 | 700480627.00 | 3 | IP PHONE 9641G | \$ | 391.50 | \$ | 1,174.50 |
| 1.1.84 | 700501237.00 | 1 | PAGING UTI1 W RACK KIT | \$ | 457.60 | \$ | 457.60 |
| 1.4 | 184816 | 1 | POWER MODEL | | | \$ | - |
| 1.4.2 | 700434798 | 1 | UPS ENVIRONMENTAL PROBE | \$ | 160.16 | \$ | 160.16 |
| 1.4.3 | 700465305 | 1 | PW9130 1500 120V RACK W /SNMP CARD | \$ | 1,836.56 | \$ | 1,836.56 |
| 1.4.4 | 700465461 | 2 | 9130 1500 VA EXTENDED BATTERY MODULE | \$ | 879.12 | \$ | 1,758.24 |
| 1.4.5 | 700427149 | 1 | UPS LI RK MT RWR DIST STRIP 1U 120V | \$ | 150.48 | \$ | 150.48 |
| 1.4.6 | 700434798 | 1 | UPS ENVIRONMENTAL PROBE | \$ | 160.16 | \$ | 160.16 |
| 1.4.7 | 700465289.00 | 1 | PW9130 1000 120V RACK W /SNMP CARD | \$ | 1,419.44 | \$ | 1,419.44 |
| 1.4.8 | 700465453 | 1 | 9130 1000 VA EXTENDED BATTERY MODULE | \$ | 756.80 | \$ | 756.80 |

| | | | | | | | |
|-------|--------------|---|-------------------------------------|----|----------|----|----------|
| 1.5 | 212365.00 | 1 | ADDITIONAL PRODUCTS CATALOG | | | \$ | - |
| 1.5.1 | 407349281.00 | 1 | ECAS INSTALL ON-SITE 1ST DAY ZONE 2 | \$ | 2,200.00 | \$ | 2,200.00 |
| 1.5.2 | 407349307.00 | 1 | ECAS DATABASE PREP/OTHER TO 250 EXT | \$ | 255.20 | \$ | 255.20 |
| 1.5.3 | 700203615.00 | 2 | eCAS SFTW ADD 50 EXTENSIONS LIC:CU | \$ | 255.20 | \$ | 510.40 |
| 1.5.4 | 700423353.00 | 1 | ECAS SFTW INCL 5-SITES&RSP 250 LIC | \$ | 2,706.00 | \$ | 2,706.00 |
| 1.5.5 | 700462518.00 | 1 | 9600 SBM24 BUTTON MOD GRY | \$ | 124.70 | \$ | 124.70 |
| 1.60 | 700462518.00 | 2 | 9600 SBM24 BUTTON MOD GRY | \$ | 124.70 | \$ | 249.40 |
| | PLN-8469311 | 1 | PLANTRONICS CS540/HL10 BUNDLE | \$ | 349.95 | \$ | 349.95 |

Product Total: \$ 87,695.95

Installation: \$ 50,731.25

VoIP Enterprise Readiness Assessment: \$ 4,500.00

System Administrator Training - 1 Week: \$ 1,500.00

Equipment and Installation: \$ 144,427.20

NA-ECG-M

Mutare - Voice Mail to Email

| | | | | | | |
|--------|------|---|----|----------|----|----------|
| 1000 | 1 | EVM Plus Enterprise, first message server base charge. One time charge. | \$ | 9,000.00 | \$ | 9,000.00 |
| 4003 | 1000 | One-time software installation on customer server, configuration and training | \$ | 1,000.00 | \$ | 1,000.00 |
| server | 1 | Mutare Server (Includes 3 Year Warranty) | \$ | 9,000.00 | \$ | 9,000.00 |

Mutare - Voice Mail to Email Total: \$ 19,000.00

Support / One-Time

| | | |
|--|----|-----------|
| EVM Plus Annual User License (100 Users x 5 Years) | \$ | 6,000.00 |
| CI Maintenance - 4 Year PWM Prepaid | \$ | 16,486.99 |
| Veramark Call Accounting Support | \$ | 2,612.00 |

Support / One-Time Total: \$ 25,098.99

Software Support/Support Advantage Pricing Section

| | | | | | |
|-------|--------------------|-----|--|----|-----------|
| 1.2 | 232253 | 1 | SA CM Model | \$ | - |
| 1.2.1 | 236005J / 36 mnths | 15 | SA ESS C/D Aura R6 Mobile 3YPP | \$ | 718.20 |
| 1.2.2 | 257060J / 36 mnths | 414 | SA ESS C/D Aura R6 FND/S 3YPP | \$ | 10,174.14 |
| 1.3 | 232253 | 1 | SA CM Model | \$ | - |
| 1.3.1 | 256432 / 36 mnths | 1 | SA ESS C/D TRKG Romote Site AV Auratm R6 | \$ | - |

Software Support/Support Advantage Pricing Total: \$ 10,892.34

| | | |
|---------------------|----|----------|
| SA ESS C/D - Year 4 | \$ | 3,630.78 |
| SA ESS C/D - Year 5 | \$ | 3,630.78 |

Note: The subtotal on this invoice is \$2,542.98 less than your PO due to the return of 8 - 24 Port Line Patch Panels, 1 - 909A universal Coupler AC/DC & 1 - UPS LI RK MT RWR DIST Strip 1U 120V

Internal #'s

1311849, 1311852, 1313867, 1314415, 1314419 & 1314799

Please remit payment to:

Carousel Industries
PO Box 842084
Boston, MA 02284-2084

Sub-total: \$ 206,680.09

Sales Tax: \$ -

Freight:

Total: \$ 206,680.09

Invoice was generated by:

Lori Lippe